



# DCO Enterprise Pricelist

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Pricelist November 2011  
 Prices are subject to change without notice

## Dive Centres and Resorts

DCO Enterprise includes

- DCO Software
- DCO Marketing Tools
- DCO Services
- Including 2 hours support by e-mail or remote access per month
- Data hosting services on the DCO web server

Yearly license fee	CHF	500.00	{including 200 Check-In}
	CHF	2.00	per Check-In {201-500 Check-In}
	CHF	1.50	per Check-In {501-1000 Check-In}
	CHF	1.00	per Check-In {above 1000 Check-In}

## Enterprises

DCO Management Tools

- DCO Consolidation Module
- DCO Datacheck
- DCO Support Tool
- Including 2 hours support by e-mail or remote access per month
- Data hosting services on the DCO web server

Yearly license fee	CHF	1200.00	with 2, 3 or 4 dive centres
	CHF	free of charge	with 5 or more dive centres



## Upgrades from former versions of DCO

Customers using a former version of DCO will get a migration service free of charge. This includes migrating data from the old DCO database and support on how to optimize the imported data for the new version. There are 10 hours of migration and support included (usually enough for a successful migration).

## Upgrades from DCA 2000 or DCA

Migration from DCA 2000 or DCA is only possible to a limited extend. Please contact us for individual details.

## Other services

If you need further services like

- Individual Programming
- Individual Training or additional Support
- Consulting about management, marketing or administration

we are glad to make you an offer for a fixed price.

Services not offered with a fixed price will be calculated with 90 Euro/hour, calculated in 15 minutes interval.



## FAQ about prices and services

### **Do the prices include VAT?**

We are providing our services from Switzerland. If your business is running in Switzerland, all prices are subject to the actual VAT of 8%. Services given to other countries are without VAT.

### **Why are you calculating the fee per Check-In?**

The first reason is that many services depends on the intensity you are using our web services included in the license. The second reason is that we want to have a fair agreement: if your business is going slower, you have to pay less for the services.

### **We would like only DCO Software without the other Tools and Services. Is that possible?**

Unfortunately not. Today's business and marketing is strongly related to web services and your customers are asking for that. We are sure that dive centre working with DCO Enterprise as a complete package are much more successful than others.

### **Our dive center is open only half a year. Will there be a reduced license fee?**

The fee is automatically reduced as you have only customers during the months you are open. But the basic fee will remain the same.

### **We would like to buy a user license only once. Is that possible?**

Our services are ongoing services and this is why a onetime license would not cover our costs. We are upgrading DCO Enterprise on a regular base and from the past we know that it is very difficult to support and maintain many different versions. This is why you get all updates with the regular license fee all the time.

### **We need additional functionality. Is this possible?**

Of course. Either this functionality can be implemented in the next update because it is useful for all DCO Enterprise users - then it is free of charge with the next update - or we make you an offer for a fixed price.

### **We are running only a very small dive centre. Are there special rates for us?**

The structure of our prices are optimized for small dive centre's as well. As you are dealing with less customers you have less Check-In per year and this reduces the license fee.